



Product Manager at Safari365

Safari365, one of Cape Town's most respected inbound online Tour Operators, is looking for a dynamic Product Manager to drive our growth into the next chapter.

The ideal candidate will be proactive, self-motivated and strategic, with an inherent passion for Africa and a deep understanding of its iconic destinations and the luxury tourism products which make this continent so unique.

The successful candidate will possess the following high level attributes:

1. An expert level understanding of 3, 4 and 5 star Southern and East Africa product offerings
2. A track record of excellent, progressive supplier relationships
3. Experience in contract negotiation & creation of strategic trade deals
4. Knowledge of Tourplan (and APIs would be an advantage)
5. Able to provide strategic feedback to Marketing on booking trends and market insights
6. Willingness to continually train and nurture sales consultants on destination and product understanding, in line with our commercial agreements and company procedures
7. Manage and develop a team of direct reportees within the Product Department (in time)
8. Participate as a productive Head of Department and contribute to strategic and operational planning and achievement of the company's vision & objectives

This is a Head of Department role that requires an entrepreneurially-minded, intelligent business leader with great exposure to the African Travel and Tourism vertical. A consummate professional with a strong understanding of international clients' needs.

The correct candidate must be comfortable working within structured management objectives, with a relatively high degree of autonomy and the ability to interface with various stakeholders and departments across the business.

- Start: immediate (negotiable)
- Salary: R40,000-R45,000 CTC (negotiable)
- 20 days annual leave, plus Public Holidays

- Contribution towards a Medical Aid scheme
- Monday to Friday working hours
- An office-based working environment near Century City, with the opportunity to work remotely once a week

Please send us your CV and let us know why you are perfect for this role via email on careers@safari365.com.

Please consider yourself unsuccessful should you not have had a response within 7 days of application.

Questions:

1. Do you have previous experience working as a Product Manager (contracting, negotiating) for Southern and/or East Africa?
2. Have you conducted extensive site inspections across 4-5 star Southern and East African hotel product?
3. Have you worked extensively in Tourplan?